

Document 0943

[20943001]

Bell Atlantic Corp. said it agreed definitively to acquire one of Control Data Corp.'s computer-maintenance businesses .

[20943002]

Terms of the accord were n't disclosed .

[20943003]

Control Data 's third-party maintenance unit services products primarily made by Digital Equipment Corp. and International Business Machines Corp .

[20943004]

The unit has 6,000 customers and , according to one analyst , had 1988 revenue of about \$ 85 million .

[20943005]

Under the agreement , which had been widely expected , Bell Atlantic would be buying Control Data 's customer base and its approximately 100 U.S. maintenance facilities in about 33 cities .

[20943006]

However , Control Data would continue to provide maintenance services for customers of its Cyber product line .

[20943007]

The unit represents a small portion of Minneapolis-based Control Data 's overall computer-servicing business , which last year posted sales of about \$ 400 million .

[20943008]

Earlier this year , the company sold a similar unit in Europe for about \$ 25 million .

[20943010]

Thomas Vassiliades , president of Bell Atlantic 's customer services division , said the acquisition would give the company 's Sorbus computer-maintenance unit added expertise in " the increasingly sophisticated workstation and high-end mainframe technologies .